



## Hill York's Energy Solutions Group Captures Clients Over \$6 Million In Savings

### *Facility Efficiency Projects Answer Call For Energy and Cost Reductions*

Implementing cost-saving energy conservation programs is a challenge that's become a high priority for Florida's building owners. For Hill York, the state's leading commercial air conditioning company, the growing need for comprehensive services prompted the launch six years ago of their Energy Solutions Group.



With \$1.8 million in energy savings earned for clients in 2014 and over \$6 million since 2008, Hill York's all-out commitment to boost efficiency and reduce utility costs is bagging notable benefits. Out of 30 completed energy projects, they've realized a remarkable 102% of projected savings. Such success is hardly by chance. Their meticulously-developed system is driven by technical expertise and client collaboration and anchored by a third party validated process endorsed by agencies such as the U.S. Department of Energy and the Lawrence Berkeley National Laboratory.

"Improving energy efficiency is a highly technical, multi-faceted enterprise," said Rob Pulsifer, Hill York's vice president of energy solutions. "We have a team of Certified Energy Managers, LEED Accredited Professionals, Certified Demand Side Management Professionals, and Energy Engineering Specialists that partner with clients to determine the best course of action on a case by case basis."

Employing a co-authored approach that addresses specific issues and objectives, Hill York's energy programs are strategically designed to be self-funding through sustained efficiency gains and cost savings. Specialized offerings include energy management systems, chiller plant optimization, and energy service agreements, with the programs typically producing energy reductions ranging from 20 to 40 percent and some results as high as 60 percent. Among the client success stories:

- Hill York designed and built a Central Energy Plant for **Nova Southeastern University** that is recognized as one of the largest energy storage systems in the United States. It's on track to save NSU over \$17.3 million over the life of the system.

- **ICORR Properties International's** partnership with Hill York earned the EPA's ENERGY STAR® certification for superior efficiency at **One Sarasota Tower**. The office building's overall energy consumption dropped by an annual average of 34%.
- Hill York spearheaded six energy conservation measures at the **City of Port St. Lucie's** main municipal complex. The program is projected to save the city in excess of \$154,000 a year.
- A major infrastructure improvement project at **Leesburg Regional Medical Center** was conducted by Hill York to increase energy efficiency and facility comfort. In the two years since its completion, it has reduced operating expenses by over \$175,000 a year.

"We've been crafting our business model and perfecting our energy services for six years now," observed Pulsifer, who noted that Hill York's energy-related projects have swelled from one in 2008 to 35 in 2014. "As we plan and carry out the most results-minded programs in the industry, seeing many of our clients achieve record efficiency and savings is an exciting signal for us to keep forging forward."

More energy-conscious building owners will no doubt follow Hill York's lead as they create sustainable futures for facilities, communities and the environment.

A full service commercial air conditioning company, Hill York provides system maintenance, service, repairs, energy solutions, and installation for a wide range of heating, cooling and ventilations systems. Founded in 1936, the company serves the state of Florida. For more information, visit [www.hillyork.com](http://www.hillyork.com).

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